

**A RESOLUTION  
BY FINANCE/EXECUTIVE COMMITTEE**

**08-R-**

**A RESOLUTION AUTHORIZING THE MAYOR TO EXECUTE RENEWAL NO. 1 WITH NORTHROP GRUMMAN FOR FC-6006007915, CRITICAL SAFETY SYSTEMS SUPPORT, ON BEHALF OF THE DEPARTMENT OF INFORMATION TECHNOLOGY, IN AN AMOUNT NOT TO EXCEED TWO MILLION, FIVE HUNDRED FORTY-TWO THOUSAND, SEVEN HUNDRED EIGHTY-SIX DOLLARS AND NO CENTS (\$2,542,786.00). ALL CONTRACTED WORK TO BE CHARGED TO AND PAID FROM FUND, DEPARTMENT ORGANIZATION AND ACCOUNT NUMBER 2151 (EMERGENCY TELEPHONE SYSTEM FUND) 24027(APD E911) 5213001(CONSULTING/PROFESSIONAL SERVICES – TECHNICAL) 3800000(E911); AND FOR OTHER PURPOSES.**

**WHEREAS**, the City of Atlanta ("City") entered into multi-term Contract No. FC-6006007915, Critical Safety Systems Support ("Contract"), with Northrop Grumman Information Technology Inc. ("Northrop Grumman"), pursuant to Resolution 06-R-2664; and

**WHEREAS**, the initial term of the Contract was for 18 month(s), for the period commencing January 1, 2007, and ending June 30, 2008, with two (2) one (1) year renewal option(s) to be exercised at the sole discretion of the City; and

**WHEREAS**, Northrop Grumman continues to perform services under the Contract satisfactorily; and

**WHEREAS**, the City desires to exercise its first option to renew the Contract for an additional one (1) year period, effective July 1, 2008, through June 30, 2009; and

**WHEREAS**, the Chief Information Officer and the Chief Procurement Officer recommend the execution of Renewal No. 1 with Northrop Grumman, for the Contract, in an amount not to exceed Two Million Five Hundred Forty-Two Thousand Seven Hundred Eighty-Six Dollars and no cents (\$2,542,786.00).

**THE CITY COUNCIL OF THE CITY OF ATLANTA, GEORGIA, HEREBY RESOLVES**, that the Mayor is authorized to execute Renewal Agreement No. 1 with Northrop Grumman, for FC-6006007915, in an amount not to exceed Two million five hundred forty-two thousand seven hundred eighty-six dollars and no cents (\$2,542,786.00) effective July 1, 2008, through June 30, 2009.

**BE IT FURTHER RESOLVED**, that all contracted work will be charged to and paid from Fund, Department Organization and Account number

2151(Emergency Telephone System Fund) 24027(APD E911)  
5213001(Consulting/Professional Service technical) 3800000(E911).

**BE IT FURTHER RESOLVED**, that the Chief Procurement Officer is directed to assist the City Attorney in the preparation of Renewal Agreement No. 1 for execution by the Mayor.

**BE IT FINALLY RESOLVED**, that Renewal Agreement No. 1 will not become binding on the City and the City will incur no obligation or liability under it until it has been executed by the Mayor, attested to by the Municipal Clerk, approved as to form by the City Attorney, and delivered to Northrop Grumman.

08.ACRS.MDL-004  
February 11, 2008

Department of Information Technology  
55 Trinity Avenue, S.W, Suite 700  
Atlanta, Georgia 30303

Attention: Mr. Mark Campbell, Department of Information Technology

Subject: Additional Service, Contract Option Year July 2008 through June 2009

Reference: FC-6006007915, Critical Safety Systems Support: Agreement Between the City of Atlanta and Northrop Grumman Corp. for Citywide Radio Maintenance Services

Dear Mr Campbell,

At the City's request, Northrop Grumman is providing pricing for various additional services that we can provide during the July 2008 through June 2009 Option Year of the Reference maintenance contract. These services and their prices are more fully described in the attachment.

This proposal is valid until July 1. If any or all of these optional services are desired, the City is requested to indicate their intentions in the Notice of Intent to exercise the Option Year. The Notice of Intend should be provided 60 days prior to expiration of the current period. Each such optional service(s) should then be included in the contract renewal agreement.

If you have any questions with the technical aspects of this proposal, please contact Mr. Diego Frausto at 404.853.7129. If you have any questions with the contractual portion of this proposal, please contact Mr. Mark Lowe at 571.313-2604.

Sincerely,



Mark D. Lowe  
Senior Contracts Manager  
Business Process Solutions

The additional services proposed for the Option Year July 1, 2008 through June 30, 2009 are as follows:

1	Additional Support Person: This will provide an additional full-time equivalent support person to be shared between the Airport Fire Department and the Atlanta Police Department. This will result in a full-time presence at the Airport Fire Department to support all of additional equipment that will be installed.	\$166,473
2	Airport Equipment Re-locations: Increase the value of this task for FY 08-09 from \$31,611 currently included in the Option Year by \$ 39,742 to \$71,353 to support the airport's plans to re-located existing equipment to other vehicles. The new total value will provide for approximately 11 relocations.	\$ 71,353
3	APD Lap Top Maintenance: Presently all of the 240 APD lap tops that are installed are not under warranty. This option will provide extended warranty coverage for these laptops. This extended warranty does not cover neglect or abuse to the system. Any cracked screens will be evaluated on a case by case basis to verify they are covered by the limited warranty. Any other screen defect that is not caused by abuse or neglect will be covered.	\$124,761
4	GSP CAD Expansion: The City recently extended its CAD system to the Georgia State Police under a pilot program. If the City intends to continue this extension past June 30, 2007, the software license for the "additional agency" must be maintained with the other CAD software. This option provides software maintenance for the CAD GSP extension from July 1, 2008 through June 30, 2009.	\$21,739
5	Spare APD Laptop Computers: Provide 25 spare Panasonic CF-30 Lap top computers. These are spares, and do not include a mobile client software license. These computers will include a three-year warranty from the time of purchase.	\$142,114

08.ACRS.MDL-006  
May 14, 2008

Department of Procurement  
55 Trinity Avenue, S.W, Suite 1790  
Atlanta, Georgia 30303

Attention: Mr. Adam Smith, Chief Procurement Officer

Subject: FC-6006007915 Critical Safety System Support (90 Day Extension)

Attached: Exhibit D, Pricing ACRS Maintenance, version May 14, 2008

Reference: a) City letter Re: FC-6006007915 Critical Safety System Support (90 Day Extension) dated May 6, 2008  
b) FC-6006007915, Critical Safety Systems Support: Agreement Between the City of Atlanta and Northrop Grumman Corp. for Citywide Radio Maintenance Services

Dear Mr Smith,

Northrop Grumman is in receipt of the City's request for a 90 Day Extension (ref a) to the Critical Safety Systems Support (ACSSS) contract (ref b). As you may be aware, the ACSSS contract includes a Base Period plus two 1-year Options. The contract further requires that Option Years be exercised not later than 60 days prior to the then current expiration date of the service.

Presently the City wishes to continue the ACSSS services for 90 days. Attached is a revised Exhibit D, Pricing for the ACSSS contract. It separates the Option Year 1 price for the various contract activities into a 90-Day Extension price and a Balance of Option Year price. Please note that the 90-day price in several cases exceeds the intuitive 25% of the Option Year price. This is a result of a requirement imposed on Northrop Grumman by its suppliers to procure support in whole year increments only. In these instances, we cannot secure only 90 days of support. The total price for the whole Option Year however, is unchanged.

As we are inside the required 60 days to exercise an Option Year, this proposal is valid until May 28. We will need the month of June to make arrangements to continue operations and services based on the City's notice. We also ask that the City execute the new contract prior to June 30 or provide suitable assurances that sufficient funding will be available for the requested services.

Northrop Grumman assumes the City plans to continue the ACSSS services after the 90-Day Extension. If however, the City would like to review the services provided under this contract to determine if any are discretionary and can be discontinued, we are prepared to work with the City on this review. We ask only that the City make this determination and exercise the continuation of any services 60 days prior to the expiration of the 90-Day Extension. We also ask that complete payment be made for the 90-day period prior to commencement of the continuation and, if the contract extension is not executed before continued services commence, that suitable assurances of sufficient funding for the continued services will be provided.

Northrop Grumman values its relationship with the City of Atlanta in support of the E-911 CAD and ancillary systems. We look forward to working with the City to facilitate continued services at the City's desired levels. If you have any questions with the technical aspects of this proposal, please contact Mr. Diego Frausto at 404.853.7129. If you have any questions with the contractual portion of this proposal, please contact Mr. Mark Lowe at 571.313-2604.

Sincerely,



Mark D. Lowe  
Senior Contracts Manager  
Business Process Solutions

Cc: Mr. Mark Campbell, Dept. of Information Technology

2062

## Exhibit D - Pricing ACRS Maintenance

### Option Year 1

July 1, 2008 through June 30, 2009

CAD Maint (Stratus)	\$906,803
APD MDC	\$240,090
AFR MDC (Airport - Aviation Funds)	\$100,493
AFR MDC Relocation (Airport)	\$31,611
Airport CAD Hardware/Software Maint	\$87,727
AFR RMS (EMBRs)	\$306,543
APD RMS (ICIS)	\$565,930
GeoServer & Map Upgrades	\$479,581
Disp/JOC	\$68,635
Facilities	\$108,610

**Total**

**\$2,896,024**

~~- 353,228~~ → SEE MEMO  
2,542,796 Dated 5/31/08  
From NG

### Option Year 2

July 1, 2009 through June 30, 2010

CAD Maint (Stratus)	\$968,676
APD MDC	\$256,670
AFR MDC (Airport - Aviation Funds)	\$108,030
AFR MDC Relocation (Airport)	\$33,982
Airport CAD Hardware/Software Maint	\$94,307
AFR RMS (EMBRs)	\$329,533
APD RMS (ICIS)	\$608,375
GeoServer & Map Upgrades	\$513,682
Disp/JOC	\$73,782
Facilities	\$116,756

**Total**

**\$3,103,793**

**Exhibit D - Pricing  
ACRS Maintenance**

**Base Period Part 1 (Months 1 thru 6 of 18)**

**January 1, 2007 through June 30, 2007**

CAD Maint (Stratus)	\$563,180
APD MDC	\$185,194
AFR MDC (Airport - Aviation Funds)	\$49,903
AFR MDC Relocation (Airport)	\$44,780
Airport CAD Hardware/Software Maint	\$16,284
AFR RMS (EMBRs)	\$147,756
APD RMS (ICIS)	\$347,758
GeoServer & Map Upgrades	\$253,166
Disp/JOC	\$56,089
Facilities	\$91,849
Adjustment from 2006- CAD Stratus Maintenance	-\$15,694

<b>Total</b>	<b>\$1,740,265</b>
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**Base Period Part 2 (Months 7 thru 18 of 18)**

**July 1, 2007 through June 30, 2008 (Part 2 of Base 18 Months)**

CAD Maint (Stratus)	\$720,022
APD MDC	\$136,375
AFR MDC (Airport - Aviation Funds)	\$93,482
AFR MDC Relocation (Airport)	\$0
Airport CAD Hardware/Software Maint	\$54,402
AFR RMS (EMBRs)	\$275,172
APD RMS (ICIS)	\$417,746
GeoServer & Map Upgrades	\$400,530
Disp/JOC	\$14,502
Facilities	\$19,776

<b>Total</b>	<b>\$2,132,007</b>
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<b>Total Price for 18 Months</b>	<b>\$3,872,273</b>
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08.ACRS.MDL-007  
May 31, 2008

Department of Information Technology  
55 Trinity Avenue, S.W, Suite 700  
Atlanta, Georgia 30303

Attention: Mr. Mark Campbell, Department of Information Technology

Subject: ACSSS Contract Option Year 1, July 2008 through June 2009

Reference: FC-6006007915, Critical Safety Systems Support: Agreement Between the  
City of Atlanta and Northrop Grumman Corp. for Citywide Radio  
Maintenance Services

Dear Mr Campbell,

Northrop Grumman and the City of Atlanta have enjoyed a long partnership since the implementation of the E911 center in 1996. As a result of our discussion yesterday afternoon concerning the City's financial challenges, and this long partnership, Northrop Grumman is prepared to offer the City several options for reducing the costs of Northrop Grumman's E911 center support services. These options include a reduction in the overall price of the 08-09 ACSSS Option Year and separately, the elimination of several non-mission critical services. In total, the proposed reductions may save the City almost \$462,000 or 16%. The options are as follows:

\* **Price Reduction - \$238,164 (8.2%)** This reduction to the July 08 through June 09 Option Year is offered with the understanding that the City is prepared to work with Northrop Grumman to reach agreement on several other projects for which we have recently provided proposals to the City. The projects include, for instance, the CAD System Migration and Re-hosting Plan and the CJIS – ICIS Migration.

\* **Joint Operations Center (JOC) AV Maintenance - \$51,719** This service includes both a next-day repair contract with the providers of the JOC AV equipment as well as preventative maintenance activities by Northrop Grumman. Service calls to the equipment providers have historically been rare. Should the City elect this savings, and a service call be required, the City would procure the necessary parts and/or one-time service. Northrop Grumman will assist the City as possible and coordinate the repairs. Additionally, if the City provides the necessary materials for preventative maintenance (light bulbs, etc.) Northrop Grumman will continue to perform preventative maintenance.

**E911 Center Security System – \$21,812** This service includes a next-day repair contract with Johnson Controls, the provider of the security system. Service calls have historically been rare. Should the City elect this savings, and a service call be required, the City would procure the necessary parts and/or one-time service. Northrop Grumman will assist the City as possible and coordinate the repairs.

\***Milner Logging Recorder Maintenance - \$63,355** The City has implemented new logging recorders for day-to-day service. The Milner logging recorders are currently used only to retrieve historical data. As the City has several Milner logging recorder workstations available for this purpose, a level of redundancy is present. In the event a unit failed and the City desired its repair, the City would procure the necessary parts and/or services from Milner. Northrop Grumman will assist the City as possible, and coordinate the repair.

**Reduced GIS Map Updates - \$86,599** The City's GIS system maps are currently updated quarterly. Should the City elect to update the maps semi-annually, a savings of \$86,599 will be provided. Please note that Northrop Grumman adds locations to the GIS system as identified and requested by the City during the course of business. These additions are available to the CAD system for dispatch, but are not included in the map imagery. The quarterly/semi-annual updates provide a refresh of the base map databases and incorporate changes to the imagery.

The savings offered by the elimination of the above services totals \$223,485. The combined total savings resulting from the overall price reduction and the services reductions is \$461,649 or 15.9% of the contractual Option Year price. Northrop Grumman sincerely hopes that the City finds this offer attractive and satisfactory.

This proposal is valid until July 1, 2008. It is presented with the understanding that the City will provide written Letter of Intent to exercise the Option Year on Monday, June 2 and execute a contract modification before June 30. The Letter of Intent will specify which, if any, of the above savings options the City wishes to exercise. If the City wishes any of the other additional services previously offered on February 11, 2008 these should also be identified in the Letter of Intent. Please note that one of the options offered on February 11 provided support for the Georgia State Police CAD Dispatch software. This option must be elected if the City plans to continue to use this software. A copy of the February 11 proposal is provided for your convenience.

If you have any questions with this proposal, please contact Mr. Mark Lowe at 571.313-2604 or 703.439-8412.

Sincerely,



Mark D. Lowe  
Senior Contracts Manager  
Business Process Solutions

**Part II: Legislative White Paper:** (This portion of the Legislative Request Form will be shared with City Council members and staff)

**A. To be completed by Legislative Counsel:**

**Committee of Purview:** Finance/Executive Committee

**Caption:** A RESOLUTION AUTHORIZING THE MAYOR TO EXECUTE RENEWAL NO. 1 WITH NORTHROP GRUMMAN FOR FC-6006007915, CRITICAL SAFETY SYSTEMS SUPPORT, ON BEHALF OF THE DEPARTMENT OF INFORMATION TECHNOLOGY, IN AN AMOUNT NOT TO EXCEED TWO MILLION, FIVE HUNDRED FORTY-TWO THOUSAND, SEVEN HUNDRED EIGHTY-SIX DOLLARS AND NO CENTS (\$2,542,786.00). ALL CONTRACTED WORK TO BE CHARGED TO AND PAID FROM FUND, DEPARTMENT ORGANIZATION AND ACCOUNT NUMBER 2151 (EMERGENCY TELEPHONE SYSTEM FUND) 24027(APD E911) 5213001(CONSULTING/PROFESSIONAL SERVICES – TECHNICAL) 3800000(E911); AND FOR OTHER PURPOSES.

**Council Meeting Date:** June 16, 2008

**Requesting Dept.:** Department of Information Technology

**B. To be completed by the department:**

**1. Please provide a summary of the purpose of this legislation (Justification Statement).**

The purpose of this legislation is to renew the maintenance and support agreement with Northrop Grumman for Atlanta's Critical Safety Systems Support for 1 year in the amount

**2. Please provide background information regarding this legislation.**

DIT seeks approval to renew the service and maintenance agreement with Northrop Grumman to continue support of Atlanta's E911 Emergency Communications Center and the Police and Fire Department's Incident Reporting data systems that are provided under Atlanta's City Wide Radio System (ACRS) contract.

**3. If Applicable/Known:**

(a) **Contract Type (e.g. Professional Services, Construction Agreement, etc):**

(b) **Source Selection:**

(c) **Bids/Proposals Due:**

(d)      **Invitations Issued:**

(e)      **Number of Bids:**

(f)      **Proposals Received:**

(g)      **Bidders/Proponents:**

(h)      **Term of Contract:** 12 Months

**4. Fund Account Center:** 2151(Emergency Telephone System Fund).24027(APD E911).5213001(Consulting/Professional Service technical).3800000(E911)

**5. Source of Funds:**

**6. Fiscal Impact:** \$2,542,786.00

**7. Method of Cost Recovery:**

**This Legislative Request Form Was Prepared By:** Kathleen Lane, DIT Compliance Analyst

TRANSMITTAL FORM FOR LEGISLATION

TO: MAYOR'S OFFICE

ATTN: GREG PRIDGEON

Dept.'s Legislative Liaison: Kathleen Lane

Contact Number: 335-1983

Originating Department: DEPARTMENT OF INFORMATION TECHNOLOGY

Committee(s) of Purview: FINANCE/EXECUTIVE COMMITTEE

Chief of Staff Deadline: May 28, 2008

Anticipated Committee Meeting Date(s): June 10 - 11, 2008

Anticipated Full Council Date: June 16, 2008

Legislative Counsel's Signature: JD Brader for Angela White

Commissioner Signature: Dan Smith

Chief Procurement Officer Signature: Adam D. Smith

CAPTION

A RESOLUTION AUTHORIZING THE MAYOR TO EXECUTE RENEWAL NO. 1 WITH NORTHROP GRUMMAN FOR FC-6006007915, CRITICAL SAFETY SYSTEMS SUPPORT, ON BEHALF OF THE DEPARTMENT OF INFORMATION TECHNOLOGY, IN AN AMOUNT NOT TO EXCEED TWO MILLION, FIVE HUNDRED FORTY-TWO THOUSAND, SEVEN HUNDRED EIGHTY-SIX DOLLARS AND NO CENTS (\$2,542,786.00). ALL CONTRACTED WORK TO BE CHARGED TO AND PAID FROM FUND, DEPARTMENT ORGANIZATION AND ACCOUNT NUMBER 2151 (EMERGENCY TELEPHONE SYSTEM FUND) 24027(APD E911) 5213001(CONSULTING/PROFESSIONAL SERVICES - TECHNICAL) 3800000(E911); AND FOR OTHER PURPOSES.

Mayor's Staff Only

Received by CPO: \_\_\_\_\_

(date)

Received by LC from CPO: \_\_\_\_\_

(date)

Received by Mayor's Office: 6.10.08

(date)

Reviewed by: [Signature]

(date)

Submitted to Council: \_\_\_\_\_